

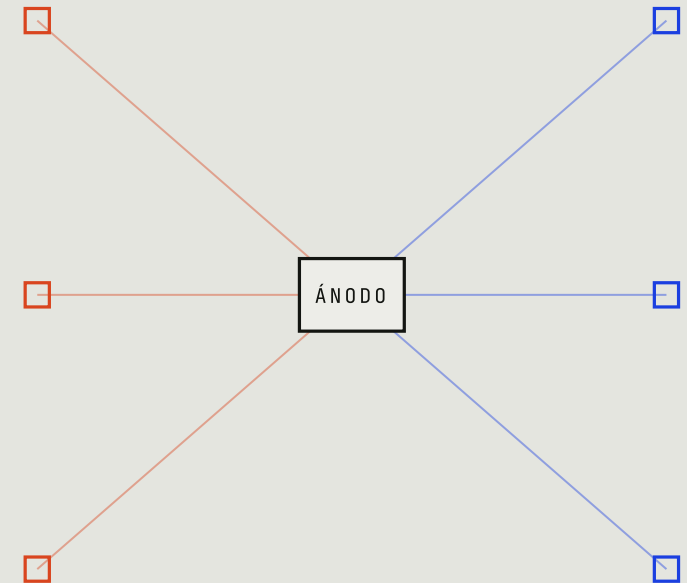
• TECHNOLOGY OPPORTUNITY DEVELOPMENT

Connecting opportunity with technology.

Ánodo originates, structures and develops strategic technology opportunities across Latin America, connecting organizations with specialized technology partners.

UNITED STATES

LATIN AMERICA



Ánodo creates the conditions for technology projects to happen.

We are not built around owning every technical capability. Our value is identifying the right opportunity, structuring the project and bringing together the people and companies required to execute it.

CORE IDEA

Opportunity

+

Strategy

+

Partner

Project

Three real capabilities. One clear role.

01

Opportunity Development

We identify organizations, markets and strategic needs where technology can create measurable value, then turn those signals into actionable commercial opportunities.

FIND THE OPPORTUNITY

02

Project Structuring

We define the commercial case, scope, stakeholders, delivery framework and partner structure required to move an opportunity from conversation to project.

SHAPE THE PROJECT

03

Strategic Partnerships

We connect each opportunity with specialized technology companies, vendors and engineering teams capable of delivering the right solution.

BUILD THE ECOSYSTEM

Where Ánodo is building opportunity.

These are the markets where we develop projects and assemble the right execution partners — not claims of full in-house technical delivery.

01 STRATEGIC SECTOR

Cybersecurity

Security modernization, resilience, identity, cloud security, SOC, incident response and critical infrastructure protection.

02 STRATEGIC SECTOR

Artificial Intelligence

Applied AI, automation, data-driven operations, decision support and secure AI adoption inside organizations.

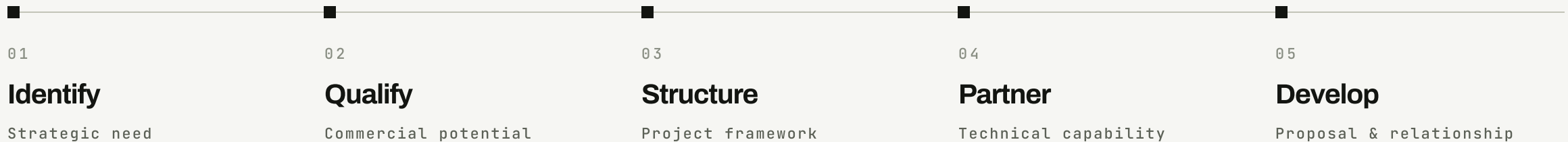
03 STRATEGIC SECTOR

Technology Infrastructure

Cloud, connectivity, datacenter, networking, data infrastructure and modernization initiatives.

From market signal to structured opportunity.

Ánodo sits between market opportunity and technical execution. We develop the commercial path, align stakeholders and create the structure that allows specialized partners to deliver successfully.



You bring technical capability. We develop the opportunity.

Ánodo is building relationships with cybersecurity firms, infrastructure companies, AI providers, vendors and engineering teams that want access to new opportunities across Latin America.



Market Access

New organizations, relationships and decision makers across target markets.



Commercial Development

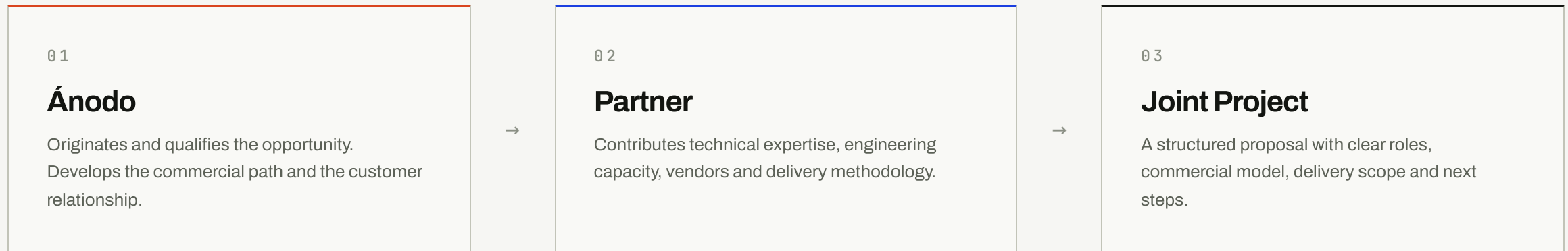
Support through meetings, positioning, proposals and negotiation.



Long-Term Expansion

A platform to grow recurring business and regional presence.

A simple model for joint projects.



Have technical capability? We may have the opportunity.

Ánodo is building a network of specialized technology partners and developing new projects across Latin America. If you are expanding into the region or looking for qualified opportunities, we should talk.

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ÁNODO.COM

